

# THE TRUE STATE OF THE JUNIOR RESOURCE MARKET

**CURRENT TRENDS IN MINING FINANCE** 

Vancouver Resource Investment Conference January 22, 2016

Presented by Kai Hoffmann, CEO



#### Who are we?

NORTH AMERICA



North Americas's leading provider of relevant financing information in the junior commodities space!

Home of the Oreninc Deal Log & Oreninc Index

**Acquired in September 2016** 



#### **INVESTOR MAGAZIN**

**EUROPE** 

German resource letter 72% PERFORMANCE in 2016

EUROPE

#### SOAR FINANCIAL PARTNERS

Personal link to the European Investment Community ROAD SHOWS, Newsletter Coverage etc.





#### What do we do?

- TRACKING OVER 1,400 COMPANIES on the TSX, TSX Venture Exchange and Canadian Stock Exchange
- LOGGED +27,500 DEALS since 2011
- Collected close to 750,000 DATA POINTS
- Data-driven approach to examining financings
- IN-HOUSE data analyst
- CONSULTING on capital raises and ancillary aspects
- SECTOR & BROKER REPORTS



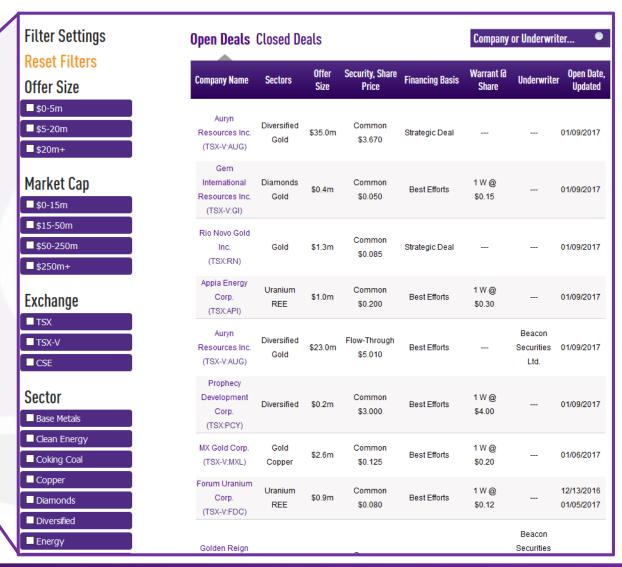


Oreninc Deal Log



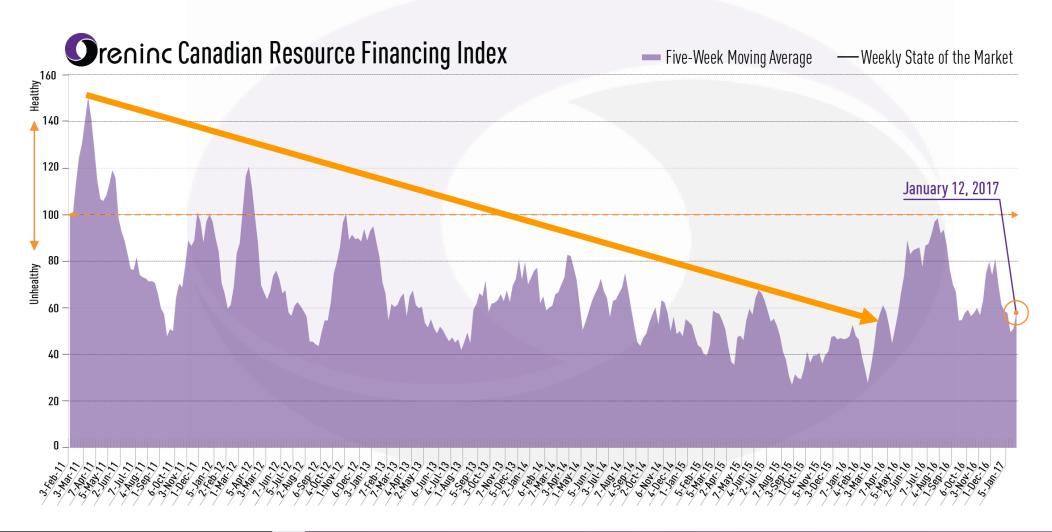
On every financing we collect up to 40 DATA POINTS

**UPDATED DAILY** 



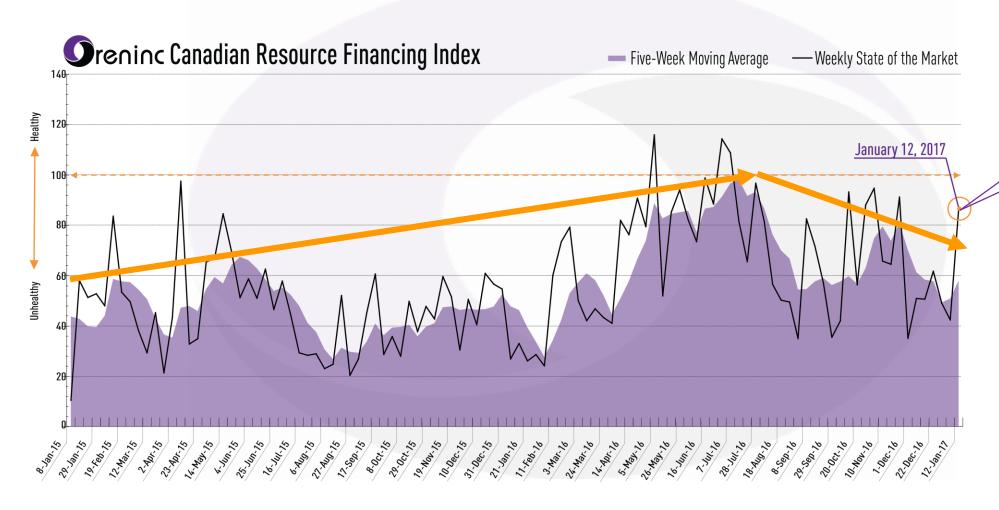


## Oreninc Index since 2011





#### Oreninc Index 2015 TO TODAY

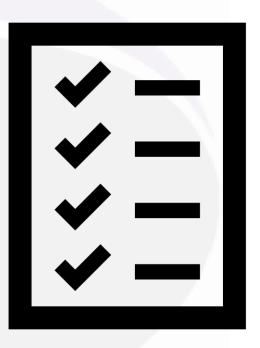


\$72mn financing by Leagold gave Index a boost



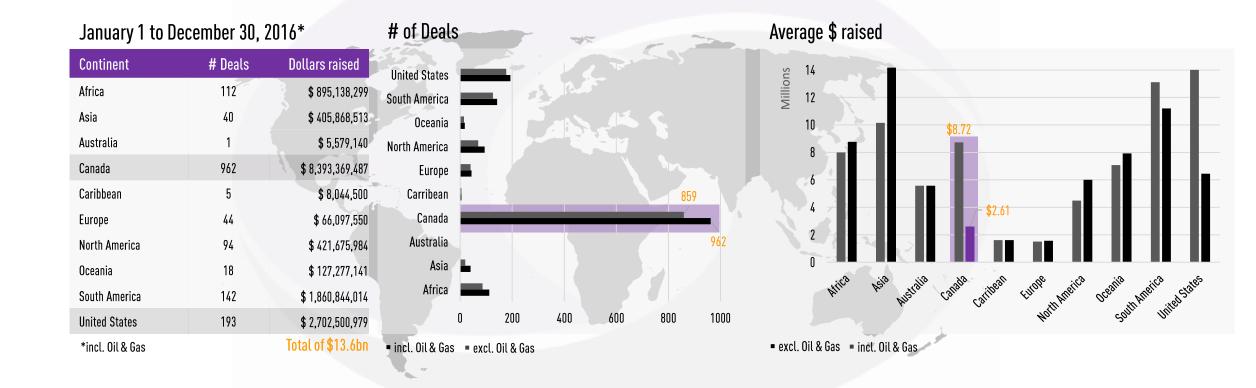
#### **Trend Identifiers**

- Total number of deals 2011 to 2016
  - Global
  - Canada
- Total Dollar amount raised
- AVERAGE DEAL SIZE
- Financings of companies  $\leq$  100mn Dollars
- Flow Through Financings, Exploration





# **GLOBAL FUNDRAISING** by Project Location in 2016





82,226,059

69,000,115

65,000,001

60.022.500

50,000,000

45,007,200

40,251,500

32.312.500

32,258,923

31,096,000

Top 10 Financings in 2016

**Uranium** 

Lithium

Copper

Gold

Gold

Gold

Gold

Gold

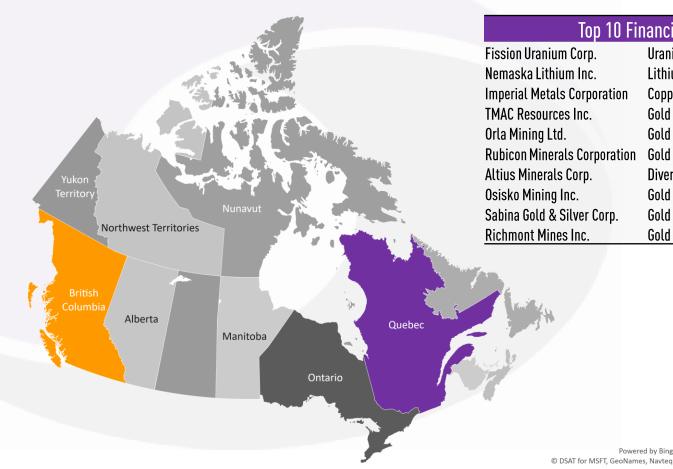
Gold

Diversified

# Money raised for CANADIAN PROJECTS in 2016

Funds raised in 2016	
Quebec	\$ 561,643,144
British Columbia	\$ 483,748,361
Ontario	\$ 314,100,102
Yukon	\$ 150,254,424
Saskatchewan	\$ 141,202,303
Nunavut	\$ 128,714,781
Newfoundland & Labrador	\$ 91,046,250
Nova Scotia	\$ 41,475,388
Northwest Territories	\$ 28,631,450
Alberta	\$ 22,209,734
Manitoba	\$ 9,259,375
New Brunswick	\$ 5,832,820

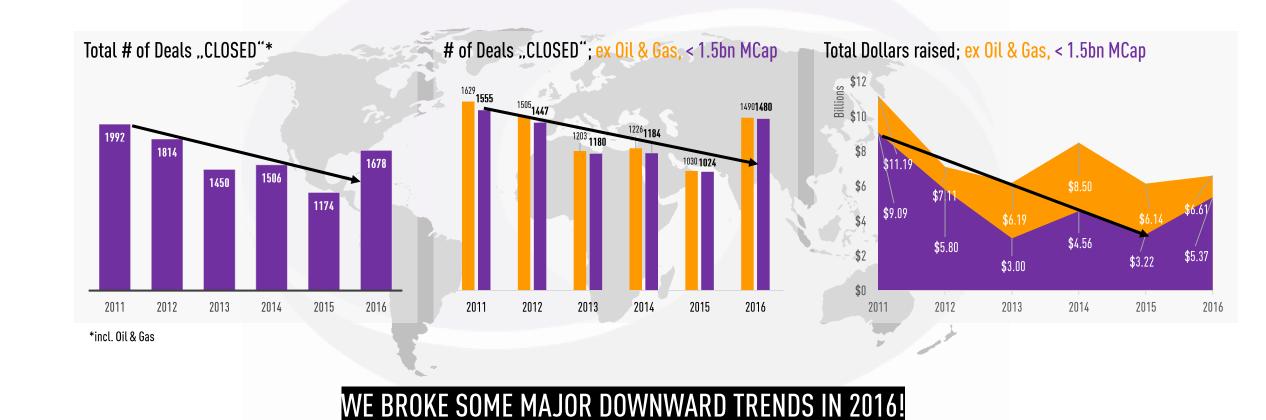
Total: \$ 1.98bn



Note: Deals "Closed", ex Oil & Gas, Common & Flow Through Shares, Market Cap < 1.5bn, Based on primary project location

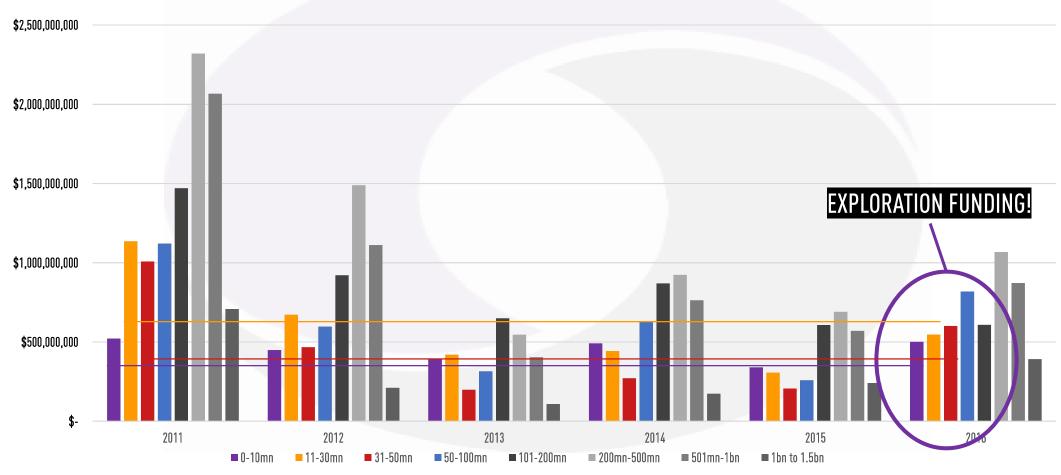


# Putting it into PERSPECTIVE





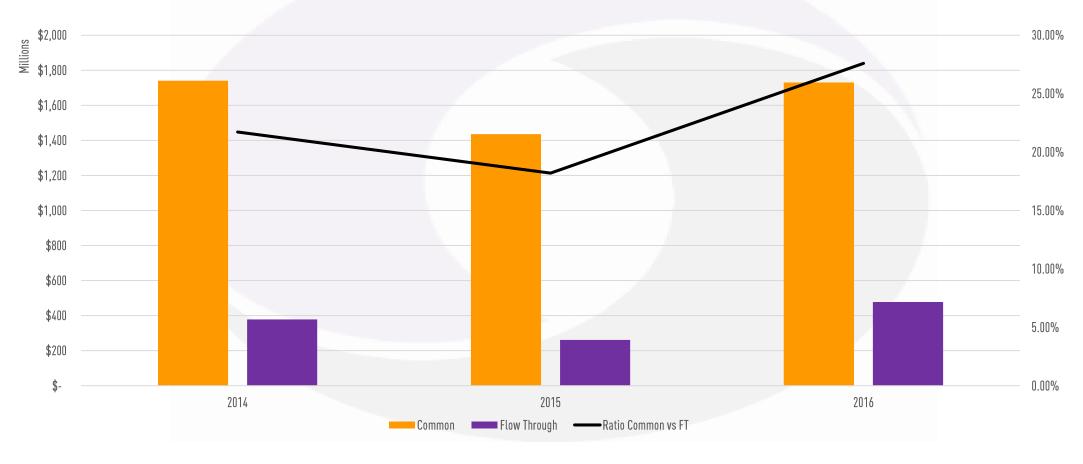
### Dollars raised on a MARKET CAP BASIS



Note: Deals "Closed", ex Oil & Gas, Common & Flow Through Shares, Market Cap < 1.5bn at the closing date, Project location world wide



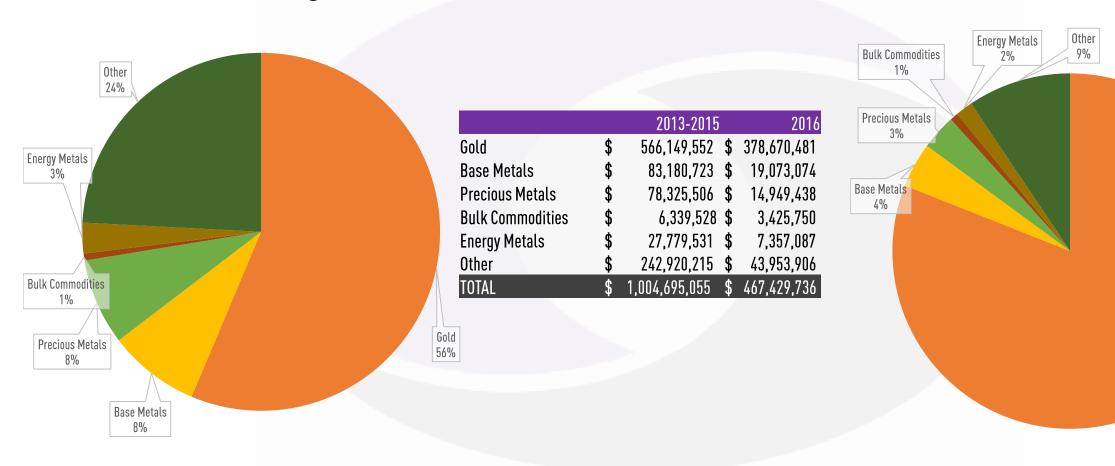
#### Common vs. FLOW THROUGH



Note: Deals "Closed", ex Oil & Gas, Project location: Canada



# Flow Through – SECTOR DISTRIBUTION



Note: Deals "Closed", ex Oil & Gas, Flow Through, Market Cap < 1.5bn at the closing date, between January 1, 2013 and December 31, 2015, and 2016

Base Metals: Aluminum, Copper, Lead, Nickel, Tin and Zinc; Precious Metals: Silver, Platinum, Palladium; Energy Metals: Cobalt, Graphite Lithium, Vanadium; Bulk Commodities: Coal & Iron Ore

Gold



## AVERAGE DEAL SIZE, <100mn Market Cap Category

#### Total Dollars raised; No. of Deals



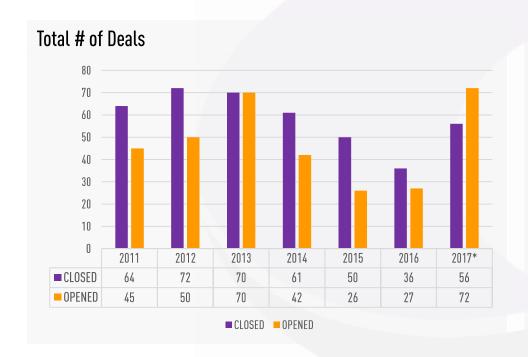
#### Average Deal size



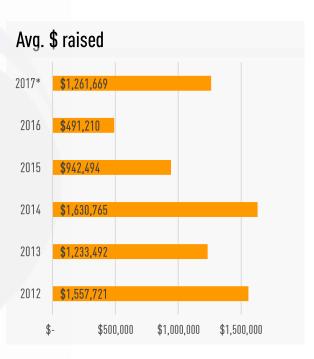
Note: Deals "Closed", ex Oil & Gas, Common & Flow Through, Market Cap < 100mn at the closing date, ex Oil & Gas



#### **Market MOMENTUM**







Note: Deals "Closed" & "Opened", ex Oil & Gas, Common & Flow Through, Market Cap < 1.5bn, January 1 to 20, 2017 to January 19



#### **CONCLUSION**

- 0-10mn Market Cap
  - Founder and Family & Friends funded
  - Independent from market sentiment
  - Fairly constant inflow of funds
- 2015 vs 2016
  - Total \$ raised in 2016 UP 120% from 2015
  - # Deals UP 46%
- 2016 vs 2011
  - Total \$ still 36% DOWN
  - # Deals only 6% DOWN

#### WE STILL SEE TOO MANY LIFELINE-DEALS



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