

## STATE OF JUNIOR MINING FINANCE

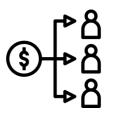
MINES & MONEY NEW YORK - MAY 1<sup>st</sup>, 2019



# WHAT IS ORENINC?



- We track on over 1,400 companies on the TSX, TSX-V, and the CSE
- Provide sector and broker reports



- Logged +32 500 deals since 2011
- Data-driven approach to examining financings



- In-house data analyst
- Consulting on capital raises and ancillary aspects



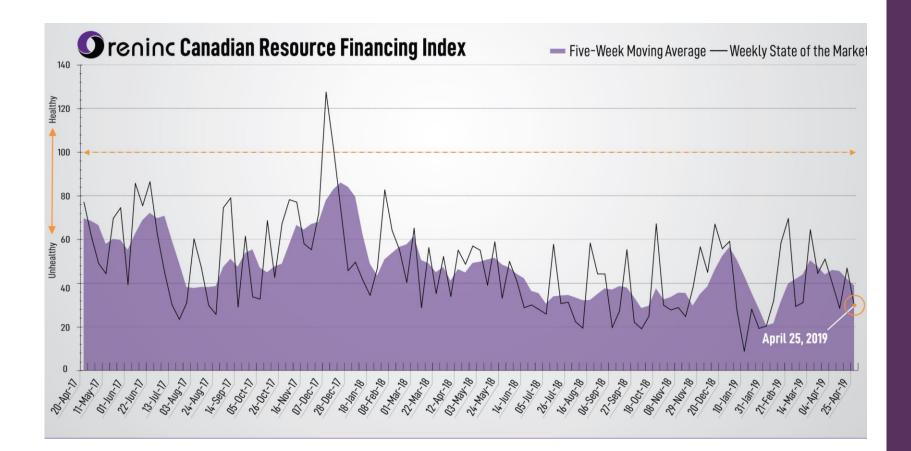
## **OUR CRITERIA.**

## JUNIOR MINING MARKET

<1.5bn CAD market cap <100mil CAD financing



## THE INDEX.



## Weighted Index Factors:

- 1. Total \$s of financings opened
- 2. Percentage of broker participation
- 3. Total # of deals opened



## STRONG HEADWINDS IN 2018.

# Cannabis & related companies

- 270 transactions
- 60.5% of all trading volume
  - Technology 18.9%
  - Mining 11.8%
- 76% of the overall capital raised
- \$3.99bn (!) of a total of \$5.22bn
  - Curaleaf Holdings \$520mn
  - Acreage Holdings \$416mn
  - Harvest Health & Recreation -\$288mn

## Mining

- 221 transactions
- \$217mn raised



Photo: welovecycling.com

# Oreninc

## Competing with a new industry

# And we are losing.

## Liquidity Q1 2019

Value Traded

TSX TOP 10	TICKER	Q1 VALUE TRADED (C\$M)
1 Royal Bank of Canada	RY	38,158.2
<b>2</b> Toronto-Dominion Bank (The)	TD	35,961.3
3 Enbridge Inc.	ENB	30,919.3
4 Bank of Nova Scotia (The)	BNS	26,155.9
5 Canopy Growth Corporation	WEED	24,252.8
6 Aurora Cannabis Inc.	ACB	23,854.7
7 Suncor Energy Inc.	SU	22,396.0
8 Bank of Montreal	BMO	22,115.0
9 Canadian Imperial Bank Of Commerce	СМ	20,678.7
10 TransCanada Corporation	TRP	19,351.0

#### Volume Traded

T	SX TOP 10	TICKER	<b>Q1 VOLUME TRADED</b> (millions of shares)
1	Aurora Cannabis Inc.	ACB	2,359.3
2	Bombardier Inc.	BBD	1,408.3
3	Encana Corporation	ECA	1,041.2
4	Aphria Inc.	APHA	793.6
5	Barrick Gold Corporation	ABX	746.9
6	Manulife Financial Corporation	MFC	685.6
7	Enbridge Inc.	ENB	666.6
8	The Green Organic Dutchman Holdings Ltd.	TGOD	653.9
9	Crescent Point Energy Corp.	CPG	623.0
10	Suncor Energy Inc.	SU	517.3

TSXV TOP 10	TICKER	Q1 VALUE TRADED (C\$M)
1 OrganiGram Holdings Inc.	OGI	852.4
2 Khiron Life Sciences Corp.	KHRN	311.7
3 Namaste Technologies Inc.	N	307.8
4 Emerald Health Therapeutics, Inc.	ЕМН	221.8
5 Aleafia Health Inc.*	ALEF	197.8
6 Canopy Rivers Inc.	RIV	185.0
7 PharmaCielo Ltd.	PCLO	183.7
8 Patriot One Technologies Inc.**	PAT	105.8
9 Cobalt 27 Capital Corp.	KBLT	102.3
<b>10</b> Auxly Cannabis Group Inc.	XLY	102.2

TSXV TOP 10	TICKER	<b>Q1 VOLUME TRADED</b> (millions of shares)
1 Namaste Technologies Inc.	N	304.7
2 Sugarbud Craft Growers Corp.	SUGR	173.8
3 Solo Growth Corp.	SOLO	163.5
4 CUV Ventures Corp.	CUV	156.5
5 Newstrike Brands Ltd.	HIP	145.8
<b>6</b> Kalytera Therapeutics Inc.	KLY	137.1
7 MAX Resource Corp.	MXR	135.1
8 Auxly Cannabis Group Inc.	XLY	130.6
9 OrganiGram Holdings Inc.	OGI	113.3
<b>10</b> Walker River Resources Corp.	WRR	100.8

## Oreninc

## Q2 2016 We were in a better place

## LIQUIDITY

#### VALUE TRADED

TSX TOP 10	TICKER	Q2 VALUE TRADED (C\$M)
1 Royal Bank of Canada	RY	12,686
2 Toronto-Dominion Bank (The)	TD	11,031
3 Bank of Nova Scotia (The)	BNS	9,565
4 Suncor Energy Inc.	SU	8,774
5 Canadian Imperial Bank Of Commerce	СМ	7,527
6 Barrick Gold Corporation	ABX	7,445
7 TransCanada Corporation	TRP	7,370
8 Bank of Montreal	BMO	6,890
9 Canadian National Railway Company	CNR	6,114
10 Canadian Natural Resources Limited	CNQ	6,033

#### **VOLUME TRADED**

TSX TOP 10	TICKER	Q2 VOLUME TRADED (MILLIONS OF SHARES)
1 Bombardier Inc.	BBD	587.5
2 Kinross Gold Corporation	к	542.6
3 First Quantum Minerals Ltd.	FM	487.6
4 Yamana Gold Inc.	YRI	470.2
5 Baytex Energy Corp.	BTE	466.2
6 Teck Resources Limited	тск	414.4
7 Encana Corporation	ECA	410.7
8 B2Gold Corp.	вто	395.9
9 Horizons BetaPro NYMEX Crude Oil Bull Plus ETF	HOU	365.6
10 Barrick Gold Corporation	ABX	321.5

TSXV TOP 10	TICKER	Q2 VALUE TRADED (C\$M)
1 NexGen Energy Ltd.	NXE	237.3
2 Reservoir Minerals Inc.*	NSU	171.0
3 Nemaska Lithium Inc.**	NMX	164.9
4 Kaminak Gold Corporation***	G	137.0
5 Lithium X Energy Corp.	LIX	78.7
6 First Mining Finance Corp.	FF	76.2
7 Brazil Resources Inc.	BRI	75.3
8 Integra Gold Corp.	ICG	67.6
9 Canopy Growth Corporation**	CGC	65.8
10 Roxgold Inc.	ROG	63.5

TSXV TOP 10	TICKER	Q2 VOLUME TRADED (MILLIONS OF SHARES)
1 MacArthur Minerals Limited	MMS	139.9
2 Ashburton Ventures Inc.	ABR	135.3
3 Nemaska Lithium Inc.**	NMX	128.3
4 Spearmint Resources Inc.	SRJ	124.7
5 WestKam Gold Corp.	WKG	119.8
6 First Mining Finance Corp.	FF	112.5
7 Patient Home Monitoring Corp.	РНМ	110.0
8 Integra Gold Corp.	ICG	105.5
9 PMI Resources Ltd.	PMI	103.9
10 Graphite One Resources Inc.	GPH	103.6





Source: Oreninc; as of April 25, 2019

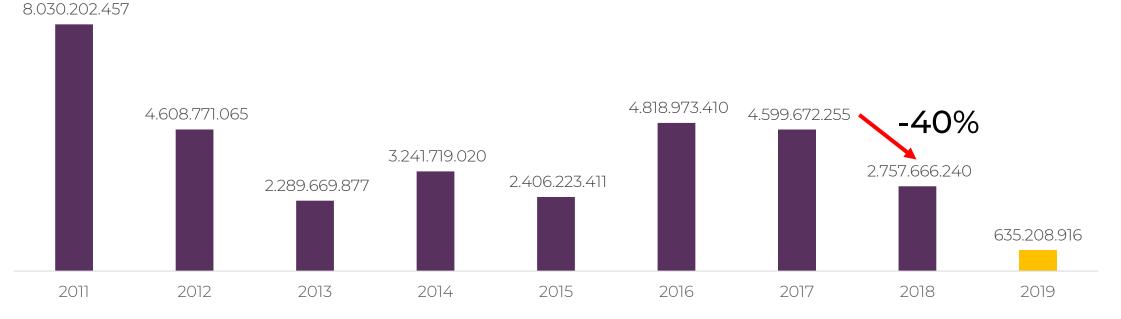
## NO COMMISSIONS TO BE MADE IN MINING





## THE COLD HARD TRUTH – part l



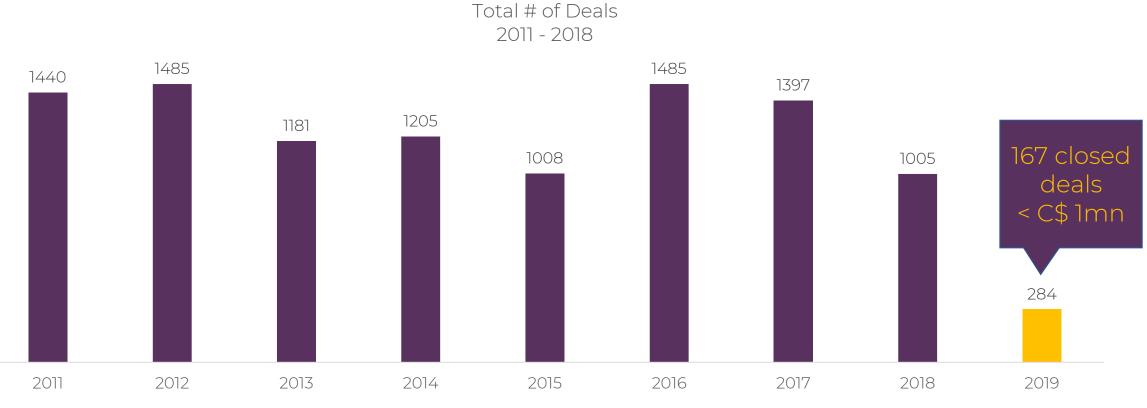


Source: Oreninc; as of April 25, 2019

\*includes Common & Flow-Through, ex Oil & Gas & Frack Sand



## THE COLD HARD TRUTH – part II



Source: Oreninc; as of April 25, 2019

\*includes Common & Flow-Through, ex Oil & Gas & Frack Sand



## THE COLD HARD TRUTH – part III

Average Deal Size 2011 - 2018



Source: Oreninc; as of April 25, 2019

\*includes Common & Flow-Through, ex Oil & Gas & Frack Sand



\$5,00

\$4,50

\$4,00

\$3.50

\$3,00

\$2,50

\$2,00

\$1,50

\$1,00

\$0,50

\$-

2015

2016

Common

Billions

## **FLOW THROUGH A LIFE SAVER** Jan-Apr 18 7.4% 20,0% 18,7% 18,0% 16,0% - 15,5% 14,0% 12,1% 12,0% 11,1% 10,0% -10,0% 8,0% FT 77mn 6.0% 4,0%

2017

Flow-Through

2018

-----FT in % of total

Source: Oreninc; as of April 25, 2019

2019

2,0%

0,0%



## WARRANTS QUALITY SHOWS

2019	235 Financings	1/1 Warrant	1/2 Warrant
	No. of Financings	119	60
	Average Premium	73%	61%
	Average Term	27.9 mo.	26.4 mo.
2010			$1/2$ ) $\Lambda/2$ rm $2$
2018	731 Financings	1/1 Warrant	1/2 Warrant
	No. of Financings	363	216
	Average Premium	56%	28%

76% Premiums up Terms remain

80% Premiums low Terms acceptable



## WARRANTS TRENDS



Source: Oreninc; as of April 25, 2019



## WARRANT OVERHANG DEBATE

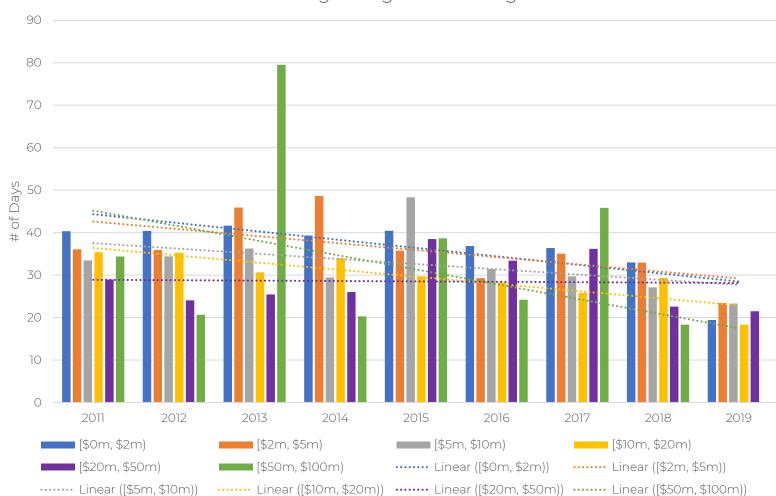


82mn warrants outstanding 36mn warrants @ \$0.10 - expiry in May - July 2019





## OPEN WHEN YOU CAN CLOSE



### Average Length of Offering



Mav

Jun

Jul

Aug

2018

Sep

Oct

Nov

Dec

Jan

Feb

2019

Mar

Apr

# **DEATH SPIRAL.**

Commodity & Jurisdiction
Overburdened management team
Capital Structure, less than 100mn shares
Joint-Venture or Strategic Partner for 19.9%





600 k 400 k 200 k

17



# TOP 20 of 2019.

Lundin Gold Inc.	46.575.000,00	Financial backing by Lundin family
Bonterra Resources Inc.	28.000.050,00	Financial backing by Sprott
Gabriel Resources Ltd.	26.300.000,00	
Bluestone Resources Inc.	22.426.651,00	Discovery Group – John Robbins
Barkerville Gold Mines Ltd.	20.000.160,00	Financial backing by Osisko
NGEx Resources Inc.	20.000.000,00	Financial backing by Lundin family
Alphamin Resources Corp.	15.960.000,00	
Northern Dynasty Minerals Ltd.	15.453.125,00	
Victoria Gold Corp.	15.004.300,00	Financial backing by Osisko
Victoria Gold Corp.	15.000.000,00	Financial backing by Osisko
Reunion Gold Corporation	13.093.500,00	Strategic investment by Barrick Gold
Standard Lithium Ltd.	11.390.500,00	
Premier Gold Mines Limited	11.056.500,00	Producer, Strong management team
Nouveau Monde Graphite Inc.	10.298.875,00	
Northern Dynasty Minerals Ltd.	9.400.000,00	
Bonterra Resources Inc.	8.741.046,00	Financial backing by Sprott
Irving Resources Inc.	8.025.761,00	Strategic investment by Newmont
Goldsource Mines Inc.	7.479.600,00	Strong management team
Kootenay Silver Inc.	7.043.332,00	Financial support out of Europe
Rio2 Ltd.	7.000.000,00	Strong management team
Cantex Mine Development Corp.	6.014.000,00	





# HOW TO ESCAPE.

- Strong backing by a financial group or strategic partner
- Joint-Venture or Strategic Partner
- Jurisdicition
- Management
- Capital Structure
- Balance sheet

Consolidated Balanc April 30, 2018 an			
(Expressed in US o (Prepared in accordance w			
	Notes	2018 \$	201
ASSETS	Notes	φ	
Current assets			
Cash		213,322	287.28
Receivables		0.001	7,16
Prepaids		35.725	65,25
		255,848	359,71
Equipment		14,118	9.09
Mineral property interest and deferred development costs	3	1,145,906	305,85
Deposits		28,728	14,93
TOTAL ASSETS		1,444,600	689,58
LIABILITIES			
Current liabilities			
Accounts payable and accrued liabilities	4,9	1,475,121	1,168,60
Promissory notes	5	18,240,855	14,147,96
Derivative liabilities	2,6,7	300,690	1,188,93
		20,016,666	16,505,50
Promissory notes	5	_	165,20
TOTAL LIABILITIES		20,016,666	16,670,71
CAPITAL DEFICIT			
Capital Stock			
Authorized:			
Unlimited common shares with no par value	_		
Issued and fully paid: 89,831,955 (April 30, 2017 - 89,372,359)	7	18,787,998	18,658,11
Additional paid-in capital	-	1,890,220	1,948,38
Commitment to issue shares	5	50,625	29,62
		(39,300,909)	(36,617,260
TOTAL CAPITAL DEFICIT		(18,572,066)	(15,981,133
TOTAL LIABILITIES AND CAPITAL DEFICIT		1,444,600	689.58



## OUTLOOK – TRENDS FOR 2019.

FLOW – THROUGH Financing form will remain extremely important.

## ACCESS TO FINANCINGS

Few remaining institutional investors will have easy access to deal flow, retail less so. Emergence of deal clubs.

## CASH CRUNCH LOOMING

Exploration companies financed in 2016 & 2017 are running out of capital.

"The Canadian side of the business, it's capitalized at this point," CSE chief executive Richard Carleton said.

\*Globe and Mail, November 15, 2018



Kai Hoffmann CEO, Oreninc E: hoffmann@oreninc.com C: +1 604 687 3520 ext. 227

Visit our website at: oreninc.com

Subscribe to our newsletter at: oreninc.com/subscribe

# CREDITS.

- Icon 1 & 2 made by Geotatah from Flaticon
- Icon 3 made by icongeek26 from Flaticon
- Social media icons by Freepik from Flaticon